



Date: May 12, 2005

Subject: FamSoft Managed Support Services

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To Whom It May Concern:

Marshfield DoorSystems has utilized managed services for Oracle DBA and HP-UNIX support since becoming a stand-alone business unit in December of 2000. In February of 2004, after a long period of proposal reviews from various providers, Marshfield DoorSystems made the switch to FamSoft AvailSYS[™] and AvailDBA[™] services.

It's never been simpler.

UNIX and Oracle support and administration no longer require the weekly meetings and constant reprioritization and negotiation of support associated with past providers. This has provided the gift of time, freeing up Marshfield DoorSystems resources to work on value added activities by spending less time coordinating utility services.

I would highly recommend FamSoft services to anyone considering a movement into managed services.

Dave Bredendick IT Manager Marshfield DoorSystems